

TAKE THE BEST

Decades of quality from Austria! www.sihga.com



SIHGA®

SIHGA® MONITORIX® – BECOME PART OF THE SUCCESS STORY



MONITORIX®

Digital wood preservation - the early warning system for moisture ingress

Advantages

- Innovative early warning system for moisture and water ingress in timber construction/solid construction elements
- The unobtrusive measuring system can be integrated both in new buildings and retrofitted during renovation measures
- Retrofitting also possible (surface-mounted system)
- With Monitorix®, damage can be detected at an early stage, thus preventing cost-intensive renovation measures
- Flexible use in roofs, walls, façades and wet rooms
- Reliable control of all trades
- Tested technology
- Report with exact location of the damage



MADE IN AUSTRIA

Big plus for you

In a property monitored with Monitorix®, there will hardly be any cases that you will have to rectify under warranty. And for the life of the building!

The areas of application of the Monitorix®

The Monitorix® can be integrated into the intelligent planning for new buildings or retrofitted for renovations and special projects.

Flat roof: Detached houses, halls | **Wet room:** Bathrooms, kitchens, laundry rooms | **Timber construction/solid construction:** Wherever water flows





RELIABLE CONTROL



LEGAL CERTAINTY



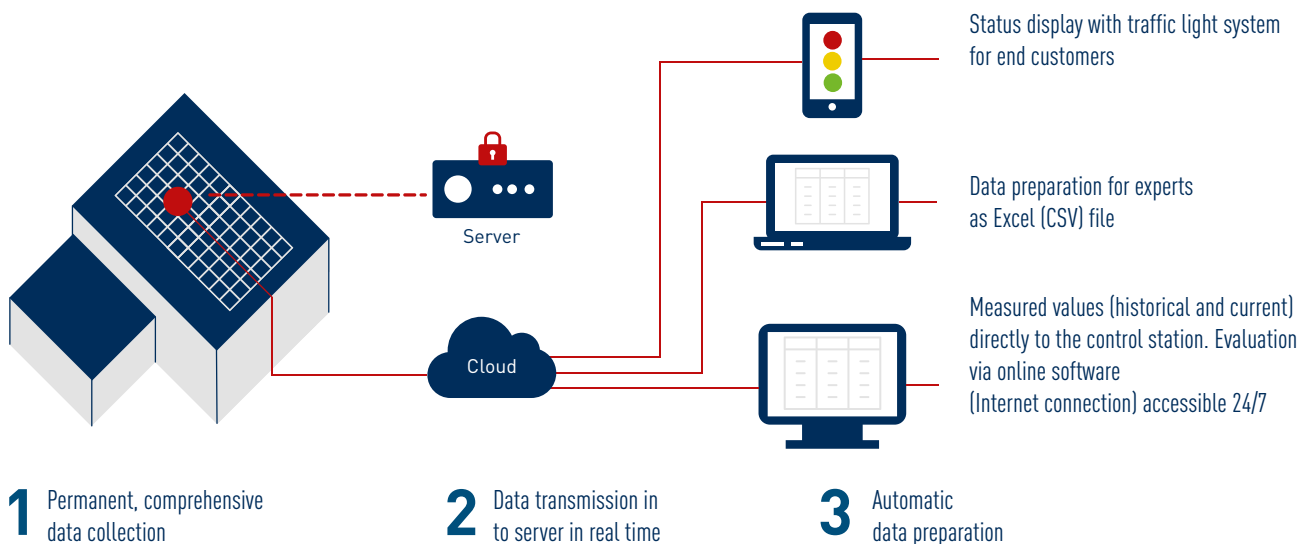
EARLY DETECTION



INSURANCE BENEFIT

How Monitorix® works

The sensors are installed in the desired area of the building by a professional. These transmit their measured values continuously to a terminal, which is located in a protected technical room. The data is evaluated here. The owner can immediately see the current status via a traffic light system - in the event of damage, the exact location and time of occurrence of the damage is reported. Detailed data, including historical data, can be accessed via a cloud server.



STAINLESS STEEL



NOT AN ACCELERANT



WATER RESISTANT

PROTECTION OF YOUR BUILDING STRUCTURE

TAKE THE BEST





Only those who are courageous and break new ground will succeed in changing the world!



YOUR **ADVANTAGES** AS A PARTNER



Be a trendsetter

As a SIHGA® Monitorix® partner, you are part of the innovative construction technology system that is constantly setting market trends in products and services.



Attractive partner discounts

You will receive attractive purchase discounts on our extensive product range. Benefit from attractive discounts on selected new products and much more.



Strong brand

They are part of a strong brand with positive associations on the market, which becomes better known and "stronger" with every business.



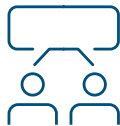
Powerful innovations

Our products are developed, carefully packaged and repeatedly tested in Austria



From professionals for professionals

SIHGA® provides innovative construction technology and support for the future.



Ongoing support

Information via our newsletter, website, online store, personal support, webinars, events and presentations, training on new topics and product services and much more - from our specialists at the SIHGA® Academy and technicians on tour.



Strong for our customers

SIHGA® sees every customer as a partner. We supply the trade, specialist retailers and industry. SIHGA® timber construction/solid construction engineers draw up design proposals, advise on implementation, train users on site and organize specialist seminars for specialist areas in timber construction/solid construction. Our innovations are packaged exclusively in customized system packaging.



Strong and safe together

We focus on service - use the all-inclusive services to your advantage.



Marketing and Sales

From start-up marketing to ongoing marketing activities, campaigns and much more.





Opportunities for growth

We still have big plans for the German-speaking region. Secure your home region and become the "local hero" of moisture monitoring in your area with us.



Quality - without compromise

Ongoing awards (such as the Digitalos Award in the "Digital Transformation" category and the Upper Austrian Craftsmanship Award from the WKÖ in the "Innovation & Digitalization" category) the "Innovation & Digitalization" category) and ongoing positive customer feedback.



Strong products - made in Austria

SIHGA® is a family-owned company based in Gmunden, Upper Austria. Fasteners from SIHGA® are now the preferred choice of many commercial and increasingly also private users in German-speaking Europe.



Opportunities for new business areas

Are you already an entrepreneur or active in the construction sector? Open up additional market opportunities and new business areas with SIHGA® Monitorix®.



High planning security

All products in our complete solution we give a guarantee.



Our vision

We set new standards in timber construction



Our mission

We make timber construction safer, more efficient and more attractive



Our values

We are trustworthy, environmentally conscious, human, visionary, professional and customer-centered



SIHGA® Academy - Training guaranteed

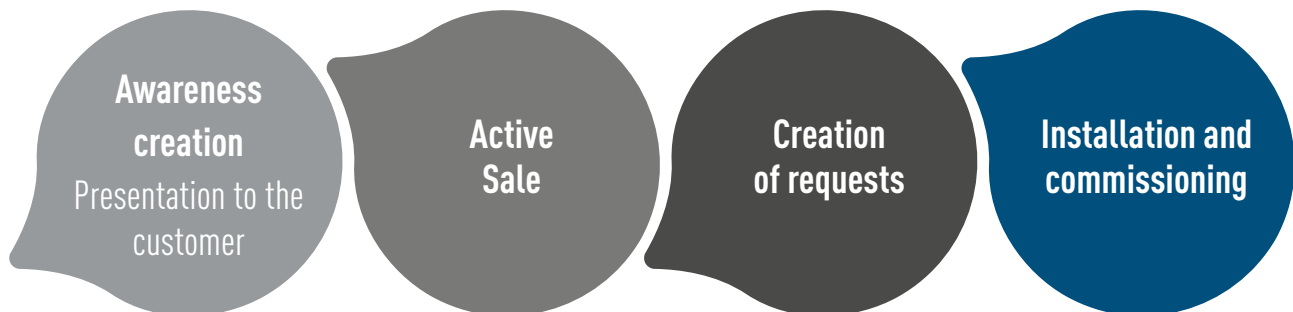
Training and further education by our SIHGA® specialists - and much more.

#TAKETHEBEST
#TAKESIHGA

THE PATH TO A PARTNER

What needs to be done?

- Application / Registration
- Internal audit at SIHGA®
- Partner contract
- Purchase of basic equipment/start-up equipment: SIHGA® Monitorix® demo case and basic training*
- Enrolment
- Issue of the certificate
- Listing as SIHGA® Monitorix® Partner on www.sihga.com



* The training takes place in the SIHGA® Academy with at least 1 participant and costs € 989,00 , -. The demo case alone costs € 789,00.

→ Afterwards, the new partner receives his certificate and is listed. The new partner does not have to place an initial order and receives the SIHGA® Monitorix® sensor strips and various marketing documents, e.g. flyers/handouts, free of charge.

BENEFITS FOR YOUR CUSTOMERS

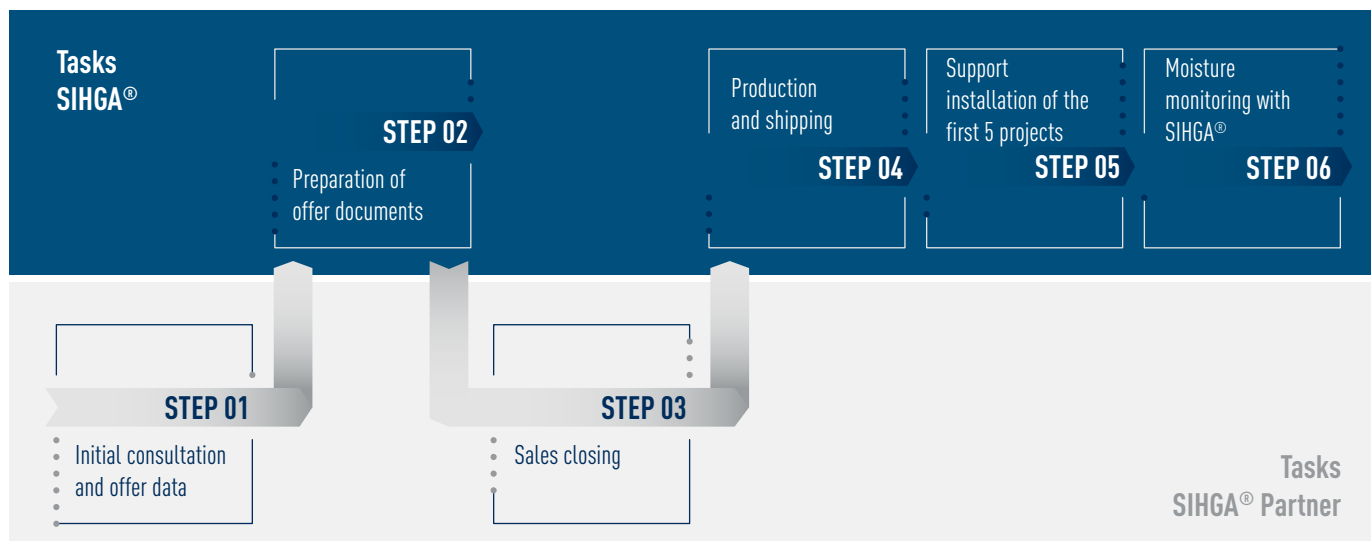
- **Zurich bonus:** Favorable building insurance premiums as part of homeowner's insurance
* You can find more information on Zurich insurance solutions at www.zurich.at
- **Free service from SOLUTO** (optional on completion of purchase)
 - » SOLUTO is also alerted in the event of damage
 - » Contact within 3 hours
 - » Assessment of the damage
 - » Restructuring and handling with insurance
 - » More about SOLUTO at www.soluto.cc
- **Installation by SOLUTO possible for a fee**



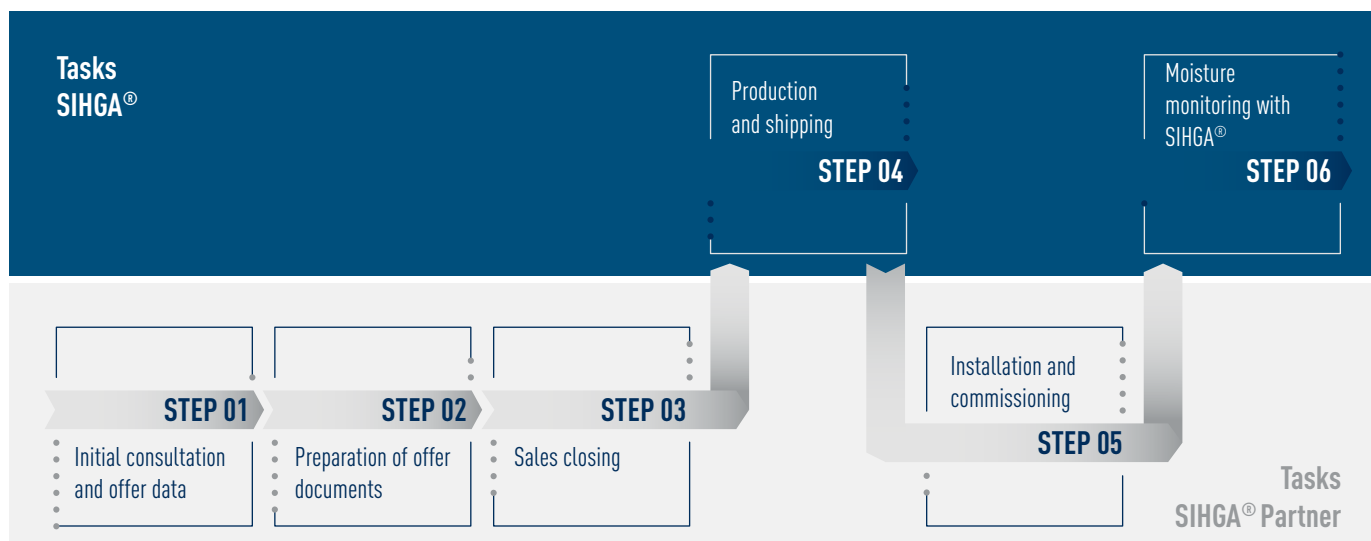
COOPERATION | PROCESS

SIHGA[®] WITH PARTNER

TRAINING PHASE



REGULAR OPERATION



SIHGA[®] PARTNER PROGRAM

				
	REGISTERED	SILVER	GOLD	PLATINUM
CONDITIONS				
Basic equipment/starting equipment	—	✓	✓	✓
Basic training	—	✓	✓	✓
Annual training	—	✓	✓	✓
Annual turnover	—	—	€ 50.000,-	€ 150.000,-
Listing as SIHGA [®] Monitorix [®] Partner	—	✓	✓	✓
Monitoring solution	—	—	✓	✓
EXCLUSIVE ADVANTAGES				
Purchase discount Monitorix [®]	—	5 %	10 %	15 %
Discount on training courses	—	—	50 %	100 %
Discount for first project	—	50 %	—	—
Term of payment	14 days excl. VAT	14 days excl. VAT	14 days excl. VAT	14 days excl. VAT
SUPPORT				
Free ticket support	✓	✓	preferred	preferred+
Free telephone support	✓	✓	preferred	preferred+
Personal Partner Coach	—	—	✓	✓
Listing in the partner search	—	✓	preferred	preferred+
Invitation to events	—	—	✓	✓
Planning service	against payment	5 x plan free of charge	5 x plan free of charge	Unlimited planning
Technician on Tour Service	against payment	3 x TonT free of charge	5 x TonT free of charge	5 x TonT free of charge

FROM THE FIELD

Practical example

Article	Unit	Installed	Sales/pc.	Total
Sensor track WET/GUARD	Lfm.	500	€ 15,38	€ 7.692,00
Clamp	Stk.	180	€ 0,50	€ 90,72
SENSOR-CABLE (CORE/DIGITAL)	Lfm.	2500	€ 0,37	€ 930,00
BUS Cable	Lfm.	200	€ 0,61	€ 122,40
Main Processor + Power Supply Unit	Stk.	1	€ 1.612,09	€ 1.612,09
LAN-Modul	Stk.	1	€ 536,47	€ 536,47
Connector	Stk.	8	€ 1.003,55	€ 8.028,38
DIGITAL-Sensor	Stk.	3	€ 536,47	€ 1.609,42

Planning effort

SIHGA® can take over the planning if required.

This corresponds to ~ € 250,- / Planning:

S: € 250,-

M: € 250,-

L: € 350,-

XL: ab € 450,-

depending on the time required

Project costs:

Cost per room (49 cells)

Assembly time per room

Total assembly time

€ 20.621,48

€ 420,85

20 min

16 h

Key to project categories:

S: € 5.000,-

M: € 5.000,- bis € 15.000,-

L: € 15.000,- bis € 25.000,-

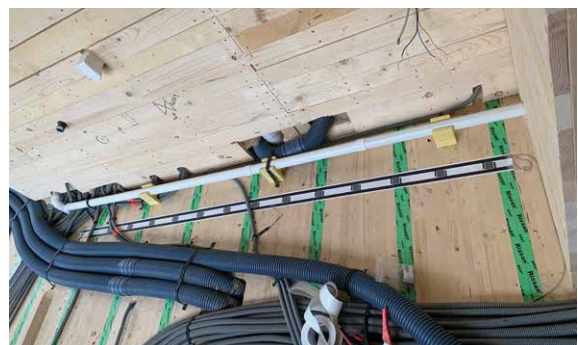
XL: € 25.000,- +

Hardware → € 89,- p.a.

Hardware → € 289,- p.a.

Hardware → € 789,- p.a.

Hardware → individual





TAKE THE BEST



Leitbetrieb Österreich Leitbetrieb Deutschland

SIHGA®

SIHGA® GmbH | Austria

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Open from: MON - THU 07:30 to 12:00 a.m. and 12:30 to 05:00 p.m. | FR 07:30 to 12:30.

